



DAIRY ADVISORY TEAMS

About the Speaker

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Jim Henion is Director of Consulting Services for Genex / CRI (Cooperative Resources International, Inc.). During his 27-year career in the A.I. industry, he has held positions including Member Relations Manager, Director of Domestic Division Sales, and Field Operations Manager.

Currently, Jim develops training programs for CRI employees as well as a variety of allied agri-businesses, industry associations, foundations, and educational institutions. Some of his workshops include *Agri-Selling—Principles and Practices*; *People Types and Personality Styles*; *Creating, Leading, and Coping with Change*; *Self-Directed Learning*; and *Supervisory Skills for Managers*.

He holds a B.S. degree from Cornell, and a Master's in Adult Education / Instructional Design from Elmira College. Jim and his wife Nancy have four children. They make their home in Ithaca, New York.